



# Why choose a corporate trustee?

At Deutsche Bank Wealth Management, we believe there are a number of compelling reasons for choosing a corporate trustee.

	Individual trustee	Corporate trustee
Expertise	Even if knowledgeable, an individual trustee may lack the time necessary to provide attentive trust administration	A corporate trustee has dedicated and seasoned professionals who are familiar with all aspects of fiduciary law and trust administration
Continuity	An individual trustee may become ill, incapacitated or be otherwise unable to serve	A corporate trustee offers built-in continuity
Multi-generational trusts	An individual trustee will require successor trustees for long-term, multi-generational trusts	A corporate trustee serves for the duration of a long-term trust and can be the entrée to very favorable jurisdictions, such as Delaware
Objectivity	An individual trustee may be biased or pressured by family members and beneficiaries, irrespective of what the trust says	A corporate trustee is impartial and highly experienced in balancing competing beneficiary wants and needs
Regulatory oversight	Although bound by state laws and fiduciary obligations, an individual trustee is not subject to regulatory oversight	A corporate trustee is bound by state laws and fiduciary obligations, and is further subject to state and federal regulatory oversight
Safeguarding of assets	An individual trustee may not be as mindful of safeguarding and segregating trust assets	A corporate trustee safeguards and segregates trust assets; trust assets are owned by the trust and are not included on the corporate trustee's balance sheet
Tax reporting, compliance and asset management	An individual trustee typically hires outside professionals for these complex tasks and pays multiple à la carte fees	A corporate trustee offers seamless services including multiple in-house professionals for a single bundled fee
Deductibility of fees	The income tax deduction for the fees for multiple outside advisors is typically limited	A corporate trustee's bundled fee can offer good value, and is generally fully deductible, except for the investment portion of that fee

## About Deutsche Bank Wealth Management

Deutsche Bank Wealth Management is one of the largest wealth managers globally, and serves as a trusted partner to wealthy individuals, family offices and select institutions. For more information about our capabilities, please contact your Relationship Manager or visit [deutschewealth.com](https://www.deutschewealth.com)

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